



Consortium
HEALTH PLANS

10490 Little Patuxent Parkway
Suite 550
Columbia, MD 21044-3517

T 410.772.2900
F 410.884.9445
consortiumhealthplans.com

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Contact:

Lucretia DiSanto Jones
Manager, Marketing Communications
410.772.2922

Consortium Health Plans Names Vice President of Consultant Relations

Sept. 7, 2006. Columbia, Md.—Consortium Health Plans, Inc., (Consortium) is pleased to announce that Daniel Miller has joined the Consortium as vice president of consultant relations.

Miller will continue the Consortium's already successful efforts to develop and implement a consultant relations program that ensures national account growth and retention for Blue Cross Blue Shield Plans. He will also interface with consultants and brokers to identify national account market requirements and work with Blue Plans' staff to refine current business plans and develop future plans for securing and retaining national accounts.

Miller joins the Consortium from Blue Cross Blue Shield of Minnesota, where he served as director of consultant relations. In that role, Miller was responsible for managing local and national consultant relationships. He also served on the Consortium's sales leadership and ClaimsQuest steering committees, actively pursuing the accurate representation of discounts in the marketplace and maintaining the Blues' position as a national account leader.

"Dan's knowledge, experience and expertise are perfectly suited to lead our consultant relations program," says Consortium President and CEO Anthony R. Masso. "Dan led consultant relations for Blue Cross Blue Shield of Minnesota for the past three years. He is very highly respected in the consulting community and throughout the Blue Cross Blue Shield System."

Prior to joining Blue Cross Blue Shield of Minnesota, Miller worked as an underwriting consultant for MercerHR Consulting while pursuing a health care actuarial designation. He is a graduate of Bethel College in St. Paul, Minn.

Located in Columbia, Md., Consortium Health Plans, Inc., was created in 1992 to serve as a nimble and highly responsive national organization charged with helping Blue Plans continuously improve national account sales, marketing and delivery capabilities.

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